

# Lynchburg GE NEWS

## GENERAL ELECTRIC

RM. 1472, MOUNTAIN VIEW RD., LYNCHBURG, VA., 7511/7710

AN EQUAL OPPORTUNITY EMPLOYER

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### U.S.MRD scours world for new components sources

FAR EAST COMPONENT SEARCH SHOULD RESULT IN EXPANDED LIST OF VENDORS FOR QUALITY PARTS AND A SAVINGS OF SOME \$1/2 MILLION

"We went shopping in the Far East for quality and for cost," Purchasing Manager Earl Ackley reports, and believe we've found good potential sources for high-quality, low-cost electronic components for our products."

Earl and Jim Sears, Components Engineering Manager, recently returned from a company-sponsored trip to China and Japan as part of a five-member GE team which included three people from corporate purchasing. The five also carried information and data for a lot of other GE businesses.

Thirty-four manufacturers were contacted on the 23-day trip, and the group toured 28 factories. *(Due to the present energy shortage in China, there was no heat in their factories nor in their public buildings.)*



JIM SEARS

"I discussed technology," and Earl talked sales and distribution," Jim says. "We felt we were a super team!"

"Our objectives were to inform these component manufacturers that industrial markets do exist in the US; review our component requirements; and request samples and quotations where there was a mutual interest."

"We found the components being built in both countries are very good," Earl says. "The technology is there--the quality is superior."

The group also found that Japan, being highly automated, can generally supply the quantity of components we need. At present, China, where more work is done manually, cannot meet our needs in quantity, "but they were very interested to work with us in making long-term arrangements," Jim notes.

These additional sources are needed because of increasing demands for electronic components resulting in stretched deliveries and

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EARL ACKLEY

rising costs. "It's really a one-world market now," Earl says, "and we can get high-quality materials from Japan about as quickly as from Chicago. Expanding our off-shore procurement efforts just has to be a major thrust in the next few years in order to support the growth of the business."

The team feels the tour was quite successful. "We got a lot of quotes," Earl says, "and our decision to buy could mean an almost immediate savings of \$500,000 to our business, and an even larger savings figure in the future. But equally important...we have expanded our list of vendors for quality parts."



FOR SALE

MAPLE double bed with inner-spring mattress, box springs \$140. One twin foam latex mattress, box springs \$70. Cedar chest \$25. Call 384-1964.

KINGS wood-burning stove, \$200; Brother sewing machine with all attachments, \$100; Unitrex electric adding machine, \$40; all like new. Call 821-5220 after 6 p.m.

OLD trunk dated Jan. 12, 1897, 33 1/2 X 24, \$40. Call 821-5220 after 6 p.m.

1977 OLDS Cutlass "S", 2 dr. HT, 350 cid, 4 BL, PS, PB, AT, AC, tilt wheel, cruise control, tinted glass, gages, bucket seats, steel belted radials, trailer hitch and service manual, 27K miles. Call 384-5634 after 5 p.m. weekdays or after 9 a.m. on weekends.

FOR SALE BY OWNER, 3 bedroom, 1 1/2 baths, brick ranch home, LR w/fireplace, large open kitchen and dining room, Fla. room, full basement w/fireplace in family room; central AC, fenced pool w/deck on quiet cul-de-sac-- Many extras, \$66,900 as-sumable by appointment. Call 239-0215.

Ping-Pong table, quality construction, metal frame, fold-up, roll-away, 3/4" top. OK for recreational use, refinish for competition. Call 237-2663.

CUSTOM GOLF woods, 1, 3, & 4, reg. shaft, never used, list price \$150 will sell for \$75; 2 recapped steel belted radial tires 25 to 30% of tread used. Make an offer. Call 525-7783 from 7 p.m to 11 p.m. weekdays.

PORTABLE dishwasher \$15; Mr. Coffemaker never used, \$15. Call 239-4174 any-time before 4 p.m.

1974 HONDA 175 3000 miles, like new. Call 239-2062 after 5 p.m., Price, \$500.

KAWASAKI 90, excellent condition; games, variety; pin ball machine for child, 3' high; ladies golf clubs. Call 239-7353.

BLANK video cassettes, Quasar VHS - T120 (2 - 4 hr)

six to sell at \$16.50 ea. Call 239-7113 after 5:30 p.m.

MOVING AND MUST SELL, 2 AC, table and 6 chairs, love seat, ladies clothes, and misc. garden tools. Call 239-6169 anytime and see at 1508 McKinney Ave.

1972 PLYMOUTH Valiant, slant 6 cyl., A-I condition, 46,000 miles, 4 dr., AT, 8 track stereo, radial tires, heater, \$1200 firm. Call 239-6021.

REC ROOM furniture, 1 chair, 1 sofa, end tables. Call 239-8792 after 4:30 p.m.

BABY CLOTHES, age infant to 9 months. Call 847-8443 after 2 p.m.

COLOMADE mobile home, 14' X70', set up in park with tiedowns, and underskirting, three bedrooms, two full baths, wall to wall carpet, 14' X 12' LR, with 7' X 12' expansion, gas heat and cooking, like new condition. Call 237-2420.

1977 HARLEY Davidson Sportster, low mileage, new hump seat, new Harley Davidson back rest with pad. Excellent condition. Call 845-3660 after 5 p.m.

MAPLE bedroom suite, twin beds, double dresser and bedside table, \$200; 81 inch Lawson style sofa, like new, \$200. Call 847-5306.

1970 INTL. SCOUT, 4x4, 6 cyl. new paint and tires. Call 821-1014 after 8 p.m.

LARGE dinette set with 6 chairs, good condition. Call 845-7556 after 5 p.m.

BLACK short bed GMC van, 1978. New chrome spoke wheels, TA radials, LG on back, high back buckets. AM/FM factory tape, 29,000 actual miles, \$4,700. Call 239-7922 after 5 p.m.

WANTED

KITTENS, 1 white and 1 black female kitten. Call 525-2060.

CHEST of drawers, 5 or 6 drawers, any condition. Call 525-1601

WOULD LIKE TO BUY wood cook stove in good condition, reasonably priced. Call 846-1243, after 5 p.m.

USED set of encyclopedias in good condition, reasonably priced. Call 384-7915.

At The Employee Store

Springtime Truckload Sale...

SALE CONTINUES THROUGH THE WEEK DURING REGULAR STORE HOURS

Just in time for MOTHERS DAY, FATHERS DAY, June GRADUATIONS and June BRIDES....

SHIRLEY SAYS:

"Pay for your items in the store, and pick them up from the truck. We do realize that there probably will be some waiting time, but we ask your cooperation and patience."

Store Hours Today: 11 - 1 & 2 - 5

CORNER

GEERA

CO-ED SOFTBALL

The GEERA Co-Ed Softball League is well on its way, but they are in desperate need of more women. Please, if you are interested in playing, fill out the coupon and return to:

BEN COLE, Room 1546, MVR

NAME \_\_\_\_\_

LOCATION \_\_\_\_\_

GEERA # \_\_\_\_\_

Please return forms as soon as possible.

WOULD LIKE to keep child, age 1 to 4 years in my home, 2nd shift, Timberlake area. Call 239-4795.

BABY STROLLER in good condition. Call 528-3596 anytime.

1974 - 1976 Olds Vista Cruiser station wagon, good to excellent condition. Call 384-7347.

RESPONSIBLE PROFESSIONAL person wishes to lease 3 bedroom, 1 1/2 to 2 bath house, starting June 1. Prefer outside city. Call 237-5293 after 5 p.m.

PORTABLE concrete mixer, motor driven. Call 239-0979.

WOULD LIKE A JOB doing home nursing for elderly person in your home. Five years experience in caring for the ill. Call 239-4395 anytime.

WOULD LIKE TO BUY a used baby stroller with a canopy top also a play pen. Call 846-1980 after 5 p.m.

WOULD like children to keep in my home during the day

while mother works, Madison Heights area. Call 847-5193.

SEVEN or 8 HP riding lawn-mower, can be in need of repair. Call 237-2187.

SINGLE responsible medical tech. student looking for a room to rent around Baptist Hospital area. Call 239-2466.

FOR RENT

TWO bedroom terrace apartment, Woodhaven drive. Call 239-7678 anytime.

YARD SALE: Saturday, May 10 9 to 12, 2108 14th Street, bedspreads, draperies, toys, oriental rug, lamp, clothes and household goods.

APPRECIATION....I would like to express my sincere thanks to my friends at GE who contributed to my retirement lunch, cake and other gifts. The best to all of you.

--John Nicholas

OUR DEEPEST SYMPATHY to Hazel Doss in the death of her brother. Hazel works in Mobile QC.